



RawMaterials  
Connecting matters

EUROPEAN  
RAW MATERIALS  
ALLIANCE

ERMA

# Leveraging ERMA and Booster Opportunities



Co-funded by the  
European Union



# European Raw Materials Alliance: Miners, Processors & Recyclers

We focus on mining, processing and recycling projects

...

We support the development of projects to become investable

...

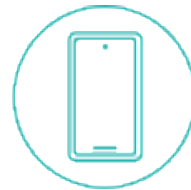
We provide advisory assistance to raise capital through European & global investor networks

...

We connect projects to OEMs, off-takers and other end users to miners, processors and recyclers



CIRCULAR ECONOMY



SUBSTITUTION



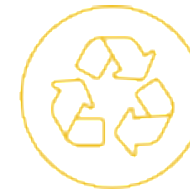
EXPLORATION



MINING



PROCESSING



RECYCLING



# ERMA: Global opportunities for our partners

## Mine Development

### From PFS to DFS

- Supporting ERMA projects to become bankable
- Feasibility & environmental studies
- Pilot plants

## Mining

### Fundraising post DFS

- Project finance
- Equity

## Processing

### Fundraising post DFS

- Project finance
- Equity

## Recycling

### Fundraising post DFS

- Project finance
- Equity

ERMA

## Opportunities for our Partners linked to ERMA Finance Sourcing

- Equipment supply
- Raw materials & processed materials offtake
- Strategic partnerships

ECAs

RMFs

EIB

EBRD

Banks

P/E

Multilaterals

# Types of opportunities linked to ERMA projects

Road, rail, port infrastructure

...

Water and power infrastructure

...

Communications infrastructure

...

Environmental protection and rehabilitation

...

Social projects and infrastructure



# ERMA Investment: recent success stories

*We actively invest to accelerate key ERMA projects,  
using the Booster and KAVA programmes*



€500,000 Booster announced -  
carbon negative vanadium  
recovery from steel slag.



KAVA - magnesium recovery and  
remediation, Romania.



El Moto Tungsten Project

High grade tungsten mining.





# Boosters: A Startup Powerhouse



400+ Startups  
funded



€ 100 m  
invested



40 Startup Equity  
Portfolio



+€450M  
investment raised  
from ext. investors

Access to huge raw materials innovation network



Funding/ partnership opportunities



End-user opportunities

# Discover the ERMA Booster call

## Group 1

### Start-ups



Investment: up to 500k€

- Seed stage start-ups
- TRL 4 or higher
- Devoted team
- Target large, high-growth markets with proven customer demand

### Scale-ups and SMEs



Investment: up to 1,5M€

- Late seed to Series A stage
- TRL8 and CRL8 minimum
- Address a sizable/scalable market
- Commercial revenues of €200k minimum

## Group 2

### Mining/Recycling projects



Investment: up to 2,5M€

- Listed and unlisted companies
- Innovative & PFS / Advanced stage or later
- Relevant to the EU's critical and strategic raw materials supply chain
- Supported by a techno-economic model

# Business intelligence platform: critical insights for decision making

## Intelligence Report Delivered to EUROFER in 2023

42 COMMODITIES

UP TO 12 PRODUCT CODES

RESERVES & RESOURCES

EU AND WORLD

PRICE DATA

S&P AND FASTMARKETS

PRODUCTION & PROCESSING

COUNTRY & PROJECT LEVEL

APPLICATIONS

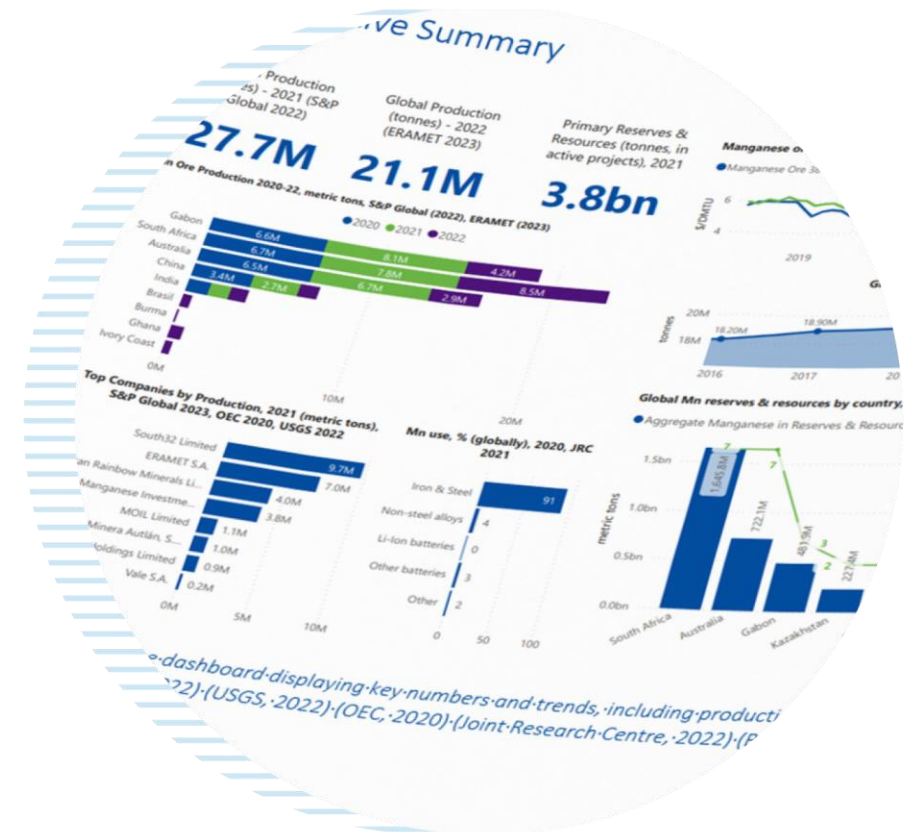
MARKET DATA + HS & ENVIRONMENTAL

IMPORT & EXPORT DATA

EU AND WORLD

DEMAND FORECAST

SUPPLY RISKS AND MAIN DRIVERS







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[eitrawmaterials.eu](https://eitrawmaterials.eu)



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